



## Sofía Lazcano Apaolaza

Partner

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Energy  
Environmental  
ESG

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Sofía Lazcano is the partner in charge of G-advisory, the Garrigues group subsidiary specializing in technical, economic and strategic consulting in the areas of energy, environment, climate change and sustainability, and a benchmark firm in the market. She is also the partner in charge of the G-advisory offices in Paris and Santiago de Chile. She has a master's degree in environmental management from Escuela de Organización Industrial.

During her professional career, she acquired wide experience in the field of renewable energies and has participated in a number of projects related to cogeneration, wind energy, solar energy (PV and CSP), biomass, waste management and treatment, etc. She also has participated in environmental advice projects in the field of air and soil pollution. She also has experience in providing financial institutions and sponsors with technical assistance related to project finance, evaluating the technical and economic feasibility of the project and providing advice on the preparation of agreements.

## Experience

In the field of renewables, she has worked on numerous projects in Europe, the Americas, Asia and Oceania, specializing in the provision of technical advice to developers, financial institutions and investors in projects involving a wide range of technologies, such as wind power, photovoltaic solar power, thermoelectric solar power, biomass, cogeneration and hydroelectric power, among others. She also has expertise in technical due diligence processes, technology analysis, negotiation of EPC and O&M contracts, and evaluating the costs associated with these projects.

With respect to environmental matters, she has participated in projects concerning waste, contaminated land and air pollution, analyzing aspects ranging from technical issues to their economic impact. She has also provided environmental and social advice on energy projects for financial institutions and investors as well as in sustainable financing.

Her experience in energy goes from technical expertise in all renewable energies to market knowledge in the markets where she has participated in different projects. Her work on international projects is extensive: she is the partner in charge of the Paris and Santiago de Chile offices and has participated in projects in France, Germany, the UK, Poland, Israel, Australia, the US, Canada, Chile, Uruguay and Peru, among others.

## **Academic background**

- Industrial Engineer, Escuela Técnica Superior de Ingenieros Industriales de San Sebastián, 1996.
- Master's Degree in Environmental Management and Engineering, Escuela de Organización Industrial (EOI), 1996.

## **Teaching activity**

Sofía is a regular speaker at national and international forums on current energy issues and on energy training.

## **Memberships**

She is a member of the Madrid Association of Industrial Engineers.

## **Publications**

“Land contamination due to polycyclic aromatic hydrocarbons” (\*), Tecnoambiente, 1999.

(\*) originally published in Spanish.